



**TRAFFIC**

March 2022

# **ILLUMINATING AMPHIBIANS**

**THE AMPHIBIAN TRADE IN JAPAN**

*Tomomi Kitade  
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# TRAFFIC REPORT

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## PROJECT SUPERVISORS

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## PUBLISHED BY:

TRAFFIC, Japan Office, Tokyo, Japan.

## SUGGESTED CITATION

T. Kitade and K. Wakao. TRAFFIC (2022).  
*Illuminating Amphibians: the amphibian trade in Japan.*

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## DESIGN

Marcus Cornthwaite



*Yellow-banded poison dart frog Dendrobates leucomelas*

# ACKNOWLEDGEMENTS

The authors thank Jordi Janssen from the Monitor Conservation Research Society for his contributions to the data collection and valuable guidance on the manuscript. Thanks are also due to Tom Osborn, Eleanor Drinkwater, Robin Sawyer, Yoko Asakawa, Tomoko Oda, Yumiko Okamoto, Ryoko Nishino, and Shinichi Kawae for their critical input into the manuscript.

The authors also thank Dr Tsubasa Iwabuchi, Yohsuke Amano, Michiko Kajikawa and Ryoji Fukui for generously offering their support at various stages during the research. Finally, the research was made possible by the funding contributions from Pro Natura Foundation Japan's 31st Pro Natura Fund and WWF Japan.



# CONTENTS

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*page 4*

## **EXECUTIVE SUMMARY RECOMMENDATIONS**

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*page 8*

## **INTRODUCTION**

Japan as a consumer and source country  
Aims of the study  
Legislation  
Methodology

---

*page 16*

## **KEY FINDINGS**

Japan's import of live amphibians  
Amphibians offered for sale in Japan  
Endemic Japanese species in overseas markets  
E-commerce sale of amphibians in Japan

---

*page 32*

## **CONCLUSIONS**

---

*page 35*

References  
Image credits

Annex 1: Japanese endemic species selected for online surveys in Europe and USA based websites

# EXECUTIVE SUMMARY

REDUCING THE IMPACT OF THE UNREGULATED PET TRADE IS AN URGENT PRIORITY FOR THE GLOBAL CONSERVATION OF AMPHIBIANS.

**This study focused on Japan as a prime consumer and source country of amphibians to identify some of the high-risk taxa likely impacted by the pet trade. Characterisation of the Japanese market using import records suggested that the sourcing of live amphibians directly from range countries was increasing. Imports to Japan from Europe, Latin America, Africa, and Asia were all growing, with Nicaragua the top exporter in recent years.**

**at least  
230  
species  
and 25  
subspecies of  
amphibians  
were offered for  
sale in Japan**

Rapid surveys of both physical and online markets covering the period January 2020 to April 2021 identified at least 230 species and 25 subspecies of amphibians offered for sale in Japan. Of these, 81% were not listed in the Appendices of the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES), while one in four species was of conservation concern (listed in the IUCN Red List in one of the following categories: Critically Endangered (CR)/Endangered (EN)/Vulnerable (VU)/Near Threatened (NT)).

There were indications—either from their labelling or in the accompanying online postings—that wild-caught (WC) specimens were traded in at least 27% of the species/subspecies observed. Some 39 species/subspecies observed in domestic markets were native to Japan, with at least 22 of them described as being WC, suggesting widespread sourcing of native species from the wild. Furthermore, an online search of selected sites in Europe and the USA identified at least three newt species endemic to Japan of conservation concern in trade.

The findings of this study highlight the need for urgent actions at multiple levels to address the footprint of the global pet trade on amphibians. Regulation of international trade through CITES measures should be mobilised effectively, while national and local level measures and private sector responses are also encouraged. Recommendations from this study highlight some of the high-risk taxa that merit immediate attention.





*Black-spotted Rock frog Staurois natator*

# RECOMMENDATIONS

## CONSERVATION ACTIONS TO TARGET TAXA MOST AT RISK FROM INTERNATIONAL PET TRADE

The findings of this study complement those from earlier assessments in other consumer countries, including the USA and Germany<sup>1,2</sup>, to help inform governments and other relevant parties to target conservation actions on those amphibian taxa considered most at risk from the international pet trade and in Japan, both as a consumer and source country.

### CONSIDER FURTHER CONSERVATION MEASURES INCLUDING INTERNATIONAL TRADE

#### **For trade concerning high-risk taxa found in the Japanese market:**

**Range states and other concerned countries** should review the lists of high-risk taxa identified both in this study and previous assessments and consider the need for further conservation measures, particularly for those species that lack adequate international trade regulation under CITES.

This study identified the following genera or higher-level taxa as popular in the pet trade and therefore likely impacted by it: South American horned frogs (*Ceratophrys* spp. and *Chacophrys pierottii*), fire salamanders (*Salamandra* spp.), mole salamanders (*Ambystoma* spp.), fire-bellied newts (*Cynops* spp.), glass frogs (Centrolenidae), and bug-eyed frogs (*Theloderma* spp.).

Table 4 (page 21) includes a list of all the species considered by IUCN as threatened with extinction and found for sale in Japan during this study, while Table 7 (page 28) lists all the species non-native to Japan found for sale whose populations are believed to be in decline. Those species native to Japan in this category are listed in Table 8 (page 29).

# INTRODUCE LEGAL PROTECTIONS FOR NATIVE SPECIES

# IMPROVE THE ACCOUNTABILITY OF BUSINESSES TRADING IN LIVE AMPHIBIANS

## **For trade concerning Japanese native/endemic species**

**The Ministry of the Environment of Japan (MOE)** should consider submitting a proposal to list the Sword-tailed Newt *Cynops ensicauda* in Appendix II of CITES.

**The MOE and relevant local government departments** should consider introducing legal protection for the Sword-tailed Newt and other native/endemic species likely at risk from wild sourcing, including various Japanese salamanders (*Hynobius* spp. and *Onychodactylus* spp.).

**The MOE** should monitor the international trade in Japanese native/endemic amphibians to assess which taxa may merit regulation of their international trade through CITES (together with the need for any national-level protection measures).

## **For reducing the negative impact of the Japanese market**

**The MOE** should consider the merits of extending the coverage of the Act on Welfare and Management of Animals, which imposes various requirements on registered businesses trading in mammals, birds and reptiles, to amphibians.

**Businesses trading in live amphibians, including e-commerce companies offering sales platforms**, should carefully review their supply chains and discontinue the sourcing/sales of any species or specimens for which legality, sustainability and traceability cannot be verified and proven to consumers.

## IMPACT OF THE INTERNATIONAL PET TRADE ON AMPHIBIANS

Infectious diseases have had a devastating impact on amphibian species. The chytrid fungus *Batrachochytrium dendrobatidis* (Bd) has caused declines in at least 501 amphibian species and 90 presumed extinctions over the past half-century<sup>4</sup>.



White-lined leaf frog *Phyllomedusa vaillanti*



# INTRODUCTION

## newly-discovered species

can appear in the pet market within months of scientific description

The recent outbreak of another chytrid fungus, *Batrachochytrium salamandrivorans* (*Bsal*), has led to the decimation of Fire Salamander *Salamandra salamandra* populations in Europe, including a 99.9% decline within seven years in the Netherlands<sup>5</sup>. These fungi, both believed to have originated in Asia, spread rapidly, largely through the commercial international amphibian pet trade<sup>4,6</sup>. In response to the *Bsal* outbreak, the USA prohibited the import and interstate transport of about 201 salamander species in 2016<sup>7</sup>, while the EU introduced health certificate requirements for salamanders in 2018 (E.U. 2018/320)<sup>8</sup>.

## In 2021 TRAFFIC produced

a list of high-risk amphibian species currently not listed in CITES

Direct exploitation, especially for the international pet trade, is another serious threat to amphibians<sup>9</sup>. The international pet markets for amphibians are North America, Europe and other developed countries such as Japan, where there is a strong appetite for rare species from across the world<sup>9,10</sup>. Evidence suggests newly discovered species can appear in the pet market within one to three years or sometimes, even within a few months following their formal scientific description<sup>11</sup>. Despite the crisis facing amphibians from various threats, their international commercial trade is regulated under the Convention on International Trade in Endangered Species of Wild Fauna and Flora (CITES) for only about 201 species—roughly 2.4% of all known amphibian species.

Global trade data for amphibian species not listed in CITES is unavailable due to the absence of standard customs codes. This

makes it challenging to assess the extent of the global trade in amphibian species, let alone monitor the trade at a species-level<sup>1</sup>. Direct market observations are therefore a critical source of information on species in trade<sup>2,3</sup>. The first Global Amphibian Assessment found at least 278 amphibian species in the pet trade with a high likelihood of many more species regularly entering the trade<sup>9</sup>. An extensive survey of the German pet market in 2018–2019 recorded 352 amphibian species<sup>2</sup>. A systematic review of literature and species-level import data collected by the U.S. Fish and Wildlife Service (USFWS) Law Enforcement Management Information System (LEMIS) identified 443 amphibian species in the pet trade from 1971 to 2018<sup>14</sup>.

An earlier analysis of LEMIS data by TRAFFIC found at least 267 non-CITES listed amphibian species were imported live to the USA for commercial purposes between 2008–2018 and that the unregulated international trade in live amphibians amounted to millions of individuals each year<sup>1</sup>. The majority of such trade is believed to comprise wild-caught individuals, posing a significant concern for wild populations<sup>1,9</sup>. Following the LEMIS data analysis and in conjunction with market observations from other countries and the IUCN Red List, TRAFFIC earlier produced a list of high-risk amphibian species currently not listed in CITES<sup>1</sup>.



# JAPAN: CONSUMER AND SOURCE COUNTRY

JAPAN HAS ONE OF THE LARGEST EXOTIC PET MARKETS IN THE WORLD<sup>15</sup>

**Although no dedicated market survey had been conducted for amphibians prior to this study, Japan was the second-largest importer of CITES-listed live amphibians in 2014–2018, after the USA<sup>16</sup>.**

Previous studies on reptiles and otters in the Japanese market have raised concerns about the country's lax domestic trade regulations, allowing illegally sourced animals to be sold legally without consequence<sup>15,17</sup>. Furthermore, a review of seizures and crime cases uncovered a wide range of wildlife species being smuggled into Japan's domestic pet market, with the frequent involvement of pet traders and businesses<sup>18</sup>. The regulations covering non-native amphibians in the domestic market are known to be especially limited (see Legislation).

Japan is also a source country for many amphibian species. The first Global Amphibian

Assessment found up to 80% of amphibian species in Japan were endemic to the country<sup>9</sup>. Although the taxonomy is evolving, according to the Herpetological Society of Japan,<sup>19</sup> there are currently some 95 native amphibian species in Japan with some 66 species listed in Japan's National Red List 2020<sup>1</sup>. Japan is a particular centre of diversity for small Asian salamanders (family Hynobiidae)<sup>9,21</sup>. Furthermore, the Nansei Islands in southwestern Japan are famous for their high levels of endemism, including their herpetofauna<sup>22</sup>. An earlier study found 55% of the 67 reptile and amphibian species/subspecies endemic to the Nansei Islands were traded in domestic and/or international markets<sup>23</sup>. International trade of Japanese amphibians also has important implications for the conservation of amphibians globally as the *Bsal* strain of chytrid fungus has been found in several wild host species in Japan<sup>24</sup>.

MAP OF JAPAN AND REGIONS

**Japan  
was the  
second-  
largest  
importer**  
of CITES-listed  
live amphibians in  
2014–2018



<sup>1</sup> Japan's National Red List species are listed in categories equivalent to Critically Endangered (CR)/Endangered (EN)/Vulnerable (VU)/Near Threatened (NT) in the IUCN Red List

# AIM OF THE STUDY

This Japan-focused study aimed to identify the high-risk amphibian taxa likely impacted by the pet trade. The role of Japan as a consumer country was assessed through domestic market surveys while the country's role as a source country was examined through surveys of native Japanese amphibians found in both domestic and some international marketplaces. Various rapid survey techniques were employed to gauge the extent of the trade

and the range of species found in it. The scale of international trade was assessed through an analysis of Japan's import data. This study's findings and recommendations should complement those of earlier assessments of the international amphibian trade and provide further impetus for the much-needed conservation interventions for amphibians at both national and international levels.

# LEGISLATION

Japan regulates imports and exports of CITES-listed species through the Customs Act and the Foreign Exchange and Foreign Trade Act. The Invasive Alien Species Act prohibits the import of designated non-native species deemed harmful to ecosystems, human safety, and primary industries, and covers 15 amphibian species as of October 2021<sup>25</sup>. The Japanese Giant Salamander *Andrias japonicus* (Appendix I) and the Anderson's Crocodile Newt *Echinotriton andersoni* (Appendix III since February 2021), the latter endemic to the Nansei Islands, are the only native Japanese amphibian species listed in the CITES Appendices<sup>26</sup>.

Regulations regarding the domestic trade of amphibians are currently limited. The Act on the Conservation of Endangered Species of Wild Fauna and Flora (ACES) regulates the domestic trade of species listed in CITES Appendix I and designated Nationally Endangered species. As of January 2022, amphibian species covered by ACES included 24 CITES Appendix I-listed species and 40 Nationally Endangered species, of which 26

(mostly *Hynobius* spp.) were designated in January 2022, after this survey had been conducted (Table 1)<sup>12,27</sup>.

Although the capture, trade (including non-commercial), advertising and import/export of designated Nationally Endangered species are prohibited, currently 24 species of Japanese salamanders are classified as second class Nationally Endangered species; a category introduced in 2017, which permits their non-commercial capture and trade.

The Act on Protection of Cultural Properties further protects the Japanese Giant Salamander as a special national monument. Other amphibian species are also protected at the prefectural or municipal levels through local ordinances. However, amphibians along with fish and invertebrates are excluded from the scope of regulations under the Act on Welfare and Management of Animals, meaning that businesses dealing in live amphibians are exempt from registration or other legal obligations.

TABLE 1

List of Nationally Endangered amphibians with the date they came under ACES and their conservation status as designated by IUCN and the Ministry of the Environment of Japan (MOE).

| SPECIES NAME   | COMMON NAME                 | YEAR AND MONTH | IUCN RED LIST 2021 | MOE RED LIST 2020 |
|--|-----------------------------|----------------|--------------------|-------------------|
| <b>Ranidae</b>   |                             |                |                    |                   |
| <i>Babina holst</i>  | Holst's Frog                | 2016 March     | EN                 | EN                |
| <i>Babina subaspera</i>  | Otton Frog                  | 2016 March     | EN                 | EN                |
| <i>Limnonectes namiyei</i>   | Namie's Frog                | 2016 March     | EN                 | EN                |
| <i>Odorrana ishikawae</i>  | Okinawa Ishikawa's Frog     | 2016 March     | EN                 | EN                |
| <i>Odorrana splendida</i>  | Amami Oshima Frog           | 2016 March     | EN                 | EN                |
| <i>Odorrana utsunomiyaorum</i>   | Utsunomiya's Tip-nosed Frog | 2019 February  | EN                 | EN                |
| <b>Hynobiidae</b>  |                             |                |                    |                   |
| <i>Hynobius abei</i>   | Abe's Salamander            | 1995 April     | EN                 | CR                |
| <i>Hynobius amakusaensis</i>   | Amakusa-sanshouo            | 2015 December  | CR                 | CR                |
| <i>Hynobius osumiensis</i>   | Osumi-sanshouo              | 2015 December  | EN                 | EN                |
| <i>Hynobius shinichisatoi</i>  | Sobo-sanshouo               | 2015 December  | EN                 | EN                |
| <i>Hynobius tokyoensis</i> <sup>1</sup>  | Tokyo Salamander            | 2020 February  | VU                 | VU                |
| <i>Hynobius tosashimizuensis</i>   | Tosashimizu-sanshouo        | 2019 February  | CR                 | CR                |
| <i>Onychodactylus tsukubaensis</i>   | Tsukuba Clawed Salamander   | 2015 December  | CR                 | CR                |
| An additional 26 salamander species <sup>2</sup> were designated in January 2022 |                             |                |                    |                   |
| <b>Salamandridae</b>   |                             |                |                    |                   |
| <i>Echinotriton andersoni</i>  | Anderson's Crocodile Newt   | 2016 March     | VU                 | VU                |

<sup>1</sup> *Hynobius tokyoensis* is listed as a second class Nationally Endangered species.

<sup>2</sup> The following additional species were designated in January 2022 (second class Nationally Endangered species are underlined):

*Hynobius abuensis*, *H. akinesis*, *H. bakan*, *H. boulengeri*, *H. dunni*, *H. fossigenus*, *H. guttatus*, *H. hidamontanus*, *H. ikiioi*, *H. iwami*, *H. katoi*, *H. kuishiensis*, *H. kunibiki*, *H. naevius*, *H. nebulosus*, *H. okiensis*, *H. oyamai*, *H. sematonotos*, *H. setoi*, *H. setouchi*, *H. stejnegeri*, *H. tsurugiensis*, *H. utsunomiyaorum*, *H. vandenburghi*, *Onychodactylus kinneburii*, *Salamandrella keyserlingii*

CR = Critically Endangered; EN = Endangered; VU = Vulnerable

# METHODOLOGY

This study carried out a rapid assessment of Japan's role as both a consumer and source country in the amphibian trade using a range of data analysis and online and physical market surveys as outlined in Table 2.

**TABLE 2**

*Approaches used to assess Japan's role as a consumer and source country in the amphibian trade*

| TYPES OF DATA/SURVEY  | 1) JAPAN AS CONSUMER COUNTRY | 2) JAPAN AS SOURCE COUNTRY |
|---|------------------------------|----------------------------|
| Japan Customs Import Data Analysis                              | x                            |                            |
| <b>Market Surveys in Japan</b>                                  |                              |                            |
| Physical Surveys of Major Fairs                                 | x                            |                            |
| Specialised Sellers' Websites                                   | x                            |                            |
| E-commerce Platforms  | x                            |                            |
| Online Searches for Species Native to Japan                     |                              | x                          |
| Online Survey of Japanese Endemic Species in Europe and the USA |                              | x                          |

## JAPAN CUSTOMS IMPORT DATA ANALYSIS

Japan uses HS customs codes for the import of live amphibians recorded under 0106.90 which is designated for "live animals other than mammals, reptiles, birds and insects", whereby Anura (0106.90-011), Caudata (0106.90-012), and others (0106.90-019) are classified separately. The data for these codes

for the period 2005–2020 were downloaded from the Japan Customs website. Note that consignments valued as less than JPY200,000 (~USD1,770 at the rate of October 2021) were not included in these data, which likely results in an underestimation of actual imports.

## MARKET SURVEYS IN JAPAN

### PHYSICAL SURVEYS OF MAJOR FAIRS

Although extensive physical market surveys were not possible due to COVID-19 restrictions, two major reptile fairs held during weekends in November 2020 in Tokyo—the first considered to be among the largest reptile and amphibian fairs in Japan—were visited. The surveyors recorded the amphibian species present using the indicated names on labels. Other

information, such as the source and origin of specimens were recorded where possible, although there are no legal requirements to display such details and they were often not mentioned. The number of animals for sale was only recorded at the first of these fairs where the survey was conducted as the event opened.



## SPECIALISED SELLERS' WEBSITES

The websites of five major sellers of amphibians, particularly those dealing in imports, were surveyed in December 2020. Species information was collected from each main website (i.e. the list of species on order/inventory pages) together with any information available from blog pages describing new arrivals posted during the 12 months of 2020. For species listed on order or inventory pages, the stock availability at the time was not confirmed, but an assumption was made that they had been available at some point during 2020. The names (Japanese and scientific where provided), together with any information on the origin and source of species were noted. The number of animals offered for sale or in stock was seldom mentioned and therefore was not recorded.

## E-COMMERCE PLATFORMS

Snapshot surveys of four major e-commerce platforms—[Yahoo Auction](#), [Amazon Japan](#), [Rakuten-Ichiba](#), and [Yahoo Shopping](#)—were conducted between January–March 2021. Yahoo Auction, Japan's largest online auction platform, has items sold by both businesses (B2C trade) and individuals (C2C trade). The other three sites are for B2C sales only. Relevant categories (i.e. live amphibians) on each site were reviewed thoroughly once during the period to identify and record details from all active online postings for live amphibians, including eggs. Data collected included the names of species for sale (usually the common names in Japanese), the identity of sellers, the origin and source of specimens, and the number of animals available. Social network sites were not surveyed in this study as scoping searches in Japanese failed to detect any conspicuous groups operating.

## ONLINE SEARCHES FOR SPECIES NATIVE TO JAPAN

A rapid online keyword search was conducted in April 2021 of the [Aucfan](#) website, a comprehensive database covering auction results from the past 120 days on multiple auction sites including Yahoo Auction. The common names of 91 species and ten subspecies native to Japan (excluding introduced species) described by the Herpetological Society of Japan (as of 16 November 2020) were searched for [19]. Only the presence/absence of online postings for each species/subspecies was checked. Where described, the origin and source of any animals were also recorded.

## A MASTER LIST OF SPECIES OBSERVED IN THE JAPANESE MARKET

Observations from all the above surveys were combined to produce a master list of amphibians found for sale in the Japanese market. The different methods and timing/coverage of these surveys mean the following caveats should be considered when interpreting this list: the representation of native species may be inflated due to the dedicated searches for these species; and although surveys took place during January 2020–April 2021, individual surveys did not all cover this entire time period.

# ONLINE SURVEYS OF ENDEMIC JAPANESE SPECIES IN EUROPE AND THE USA

The availability of 29 selected Japanese endemic species (Annex 1) was surveyed on specialist websites based in Europe and the USA in April 2021. The selected species were listed in Japan's National Red List 2020 (equivalent to one of the IUCN categories CR/EN/VU/NT), protected in Japan, or both. The websites surveyed were [Terraristik](#), [Faunaclassifields](#), [Caudata.org](#), and over 20 specialised amphibian groups on [Facebook](#). Only scientific names were used in keyword searches because postings on these specialist websites commonly refer to species by scientific names.

Postings were recorded that included either:

1. offer for sale;
2. offer for trade with other animals; and
3. indication of ownership.

Information was collected on the dates of postings and additional information on the quantity, origin, subspecies/locality of specimens, and seller locations where available.

## LIMITATIONS

There are several limitations associated with the methodology used in this research. Firstly, it is almost impossible to verify independently any statements made by sellers about the origin and source of animals for sale. This and other information, such as identification of the species/subspecies for sale, was taken at face value.

Secondly, given these were rapid not long-term surveys and there is a lack of information provided by sellers, the number of species and number of wild-caught specimens in trade are likely to be underestimated. Note that information on artificially produced hybrids (as seen for South American horned frogs) was not recorded.

Some species known to have been traded in Japan were not encountered during these rapid surveys, indicating the results reported here are likely an underestimation of the true level of trade. For example, Laos Warty Newt *Laotriton laoensis*, which has been previously

highlighted as a high risk species<sup>1,2</sup> was not encountered during the data collection of this study but was found to be for sale in Japan at the time of the writing via an online keyword search. Furthermore, in 2018 the Nationally Endangered Amami Oshima Frog *Odorrana splendida*, Otton Frog *Babina subaspera*, and non-protected Amami Tip-nosed Frog *Odorrana amamiensis*, were seized in Japan and had been targeted for collection from the wild<sup>29</sup>. None of these species were observed in this study.

The IUCN Red List of Threatened Species (Version 2021–2) was referred to as the primary source of species information. MOE's Red List 2020<sup>28</sup> was used in parallel to describe the conservation status of Japanese native species. For common names and taxonomy, the databases offered by AmphibiaWeb (<https://amphibiaweb.org/>) and the American Museum of Natural History (<https://amphibiansoftheworld.amnh.org/>) were used.



# KEY FINDINGS

**THIS LATEST MARKET SURVEY HAS CHARACTERISED THE DIVERSITY OF AMPHIBIAN SPECIES SOLD IN JAPAN. IT IS LIKELY THAT MANY SPECIES ARE IMPACTED BY THE TRADE GIVEN THE LACK OF REGULATORY OVERSIGHT**

*Fire salamander Salamandra salamandra, on leaves, Plitvice National Park, Croatia*





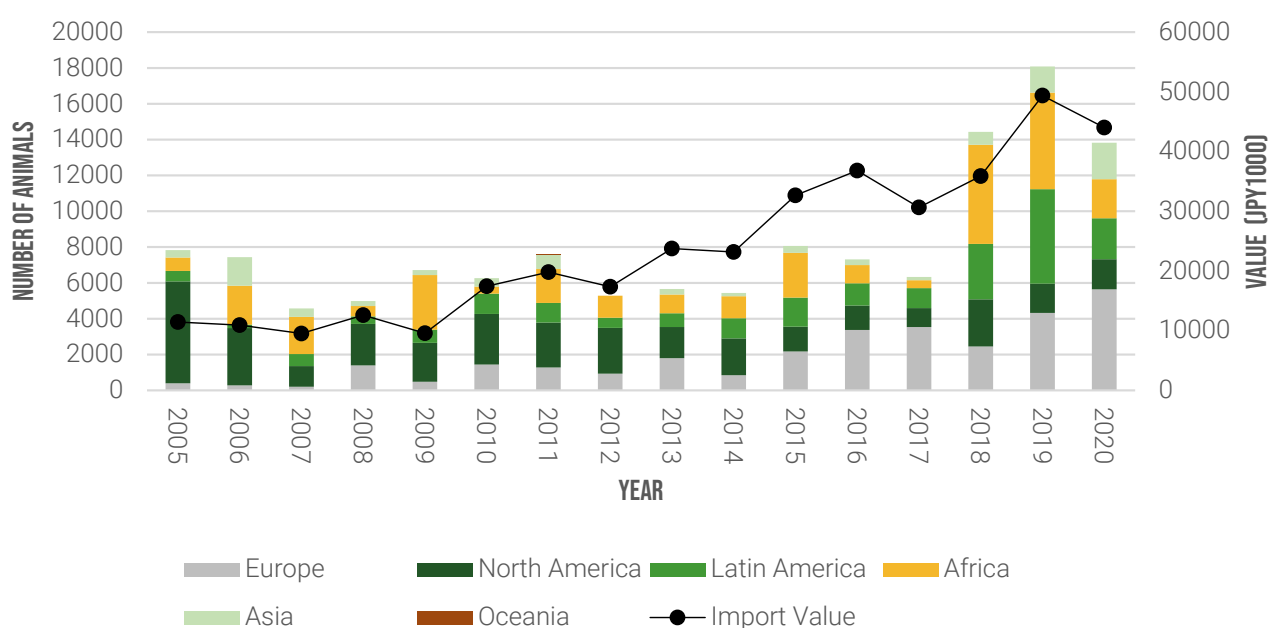
# JAPAN'S IMPORT OF LIVE AMPHIBIANS

The total number of live amphibians recorded as imports by Japan Customs between 2005 and 2020 was 129,809 with a total value of JPY384 million (~USD3.7 million). Nearly 82% were Anura (frogs), with 18% Caudata (newts and salamanders) and 314 live amphibians classified as "Other", supposedly caecilians

(Gymnophiona). The import of live amphibians increased from 2005 to 2019 by 430% in value and by 230% in number (Fig. 1). This growth reversed somewhat in 2020, possibly due to the impact of COVID-19, although it was still at 380% and 180% by value and number, respectively, of the 2005 figures.

FIGURE 1

Live amphibian imports to Japan by exporting regions between 2005–2020 (Source: Japan Customs).



**exports from Europe, Latin America, Africa and Asia are growing**

The relative contribution of regions exporting live amphibians to Japan has changed over the period (Fig. 1). North America, dominated by the USA, was initially the largest exporter, while Europe, Africa, and Latin America have taken over as key exporting regions over the recent five to six years. Exports from Asia have been variable but seem to be growing steadily in recent years, surpassing North America in 2020. The contribution of Oceania was very small.

**Nicaragua is the top exporter in recent years**

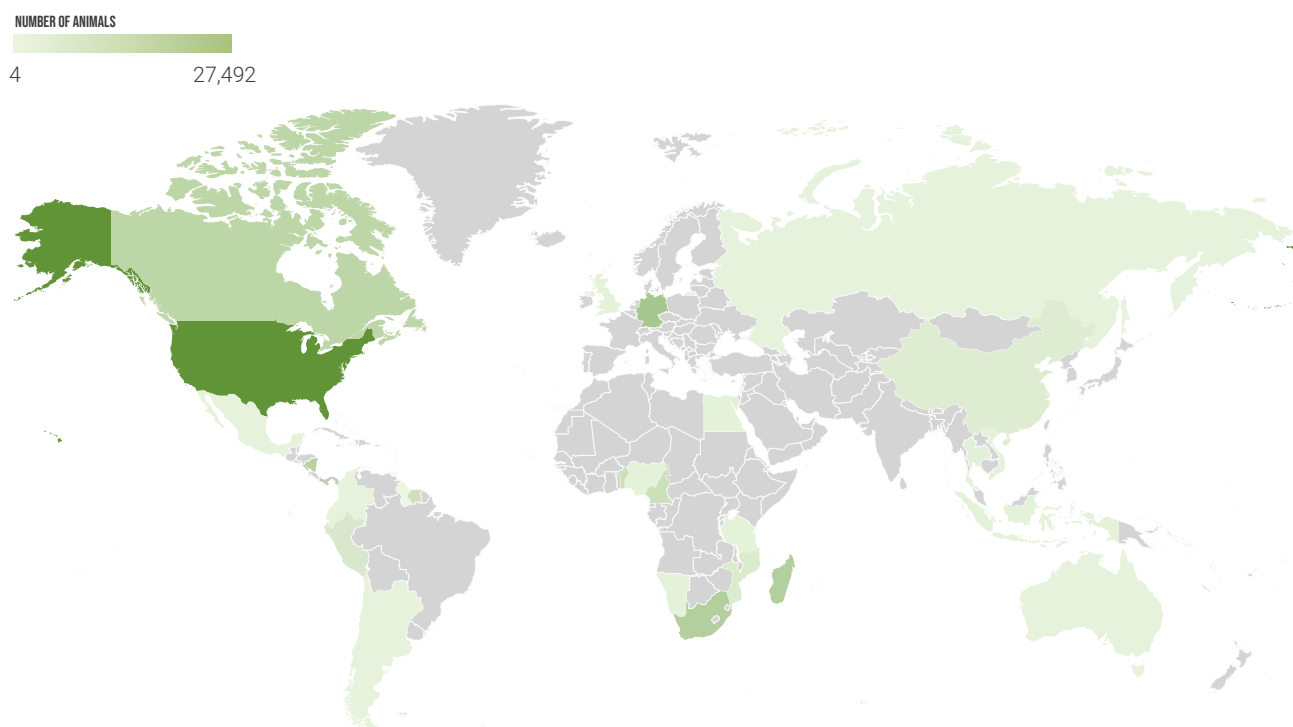
At the country level, 41 countries/regions were identified as exporters between 2005–2020 (Fig. 2), of which the USA was the largest, followed by Germany and South Africa (Table

3). In the three most recent years (2018–2020), imports increased sharply. A total of 24 countries/regions exported live amphibians to Japan with the top being Nicaragua whose first exports to Japan were recorded as recently as 2015 (Table 3), followed by Cameroon, Germany, South Africa, the USA and the Czech Republic. Similarly, Peru's first exports were recorded only in 2017, but the country appeared in the top ten exporters in 2018–2020. The sixth-largest exporter across all years, Madagascar, did not register in the top ten in 2018–2020. Taiwan Province of China was the only top ten exporter in Asia in 2018–2020.



**FIGURE 2**

The 41 countries/territories (shaded colours) that exported live amphibians to Japan in 2005–2020 (Source: Japan Customs).



**TABLE 3**

Top 10 exporters of live amphibians to Japan across all years (2005–2020) and in the three most recent years (2018–2020).

| TOP 10 EXPORTERS 2005–2020 |          |       | TOP 10 EXPORTERS 2018–2020 |          |       |
|----------------------------|----------|-------|----------------------------|----------|-------|
| COUNTRY/TERRITORY          | QUANTITY | %     | COUNTRY/TERRITORY          | QUANTITY | %     |
| USA                        | 27,492   | 21.2% | Nicaragua                  | 7,197    | 15.5% |
| Germany                    | 12,549   | 9.7%  | Cameroon                   | 4,720    | 10.2% |
| South Africa               | 10,254   | 7.9%  | Germany                    | 4,689    | 10.1% |
| Nicaragua                  | 9,597    | 7.4%  | South Africa               | 4,049    | 8.7%  |
| Canada                     | 8,465    | 6.5%  | USA                        | 3,686    | 8.0%  |
| Madagascar                 | 8,378    | 6.5%  | Czech Republic             | 3,644    | 7.9%  |
| Netherlands                | 7,107    | 5.5%  | Peru                       | 2,628    | 5.7%  |
| Cameroon                   | 5,357    | 4.1%  | Canada                     | 2,266    | 4.9%  |
| Czech Republic             | 5,252    | 4.0%  | Netherlands                | 2,249    | 4.9%  |
| Suriname                   | 5,111    | 3.9%  | Taiwan Province of China   | 1,645    | 3.5%  |

Countries/territories shaded in grey were identified for both periods. Source: Japan Customs

# AMPHIBIANS OFFERED FOR SALE IN JAPAN

## SPECIES-LEVEL OVERVIEW

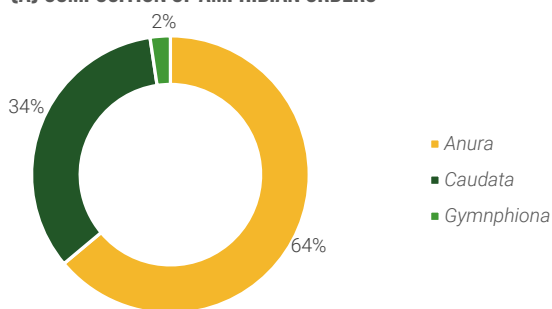
Observations across all the physical and online outlets surveyed for this research identified at least 230 species and 25 subspecies offered for sale in Japan between January 2020–April 2021. The combined 255 species/subspecies comprised 163 Anura (64%), 86 Caudata (34%) and six species of Gymnophiona (Fig. 3a).

The most recorded subspecies belonged to Caudata. Some 216 (85%) of the total were non-native species/subspecies (Fig. 3b). Sales of all these species were all legal in Japan as none of them were listed under ACES which prohibits domestic trade in designated species (see Legislation).

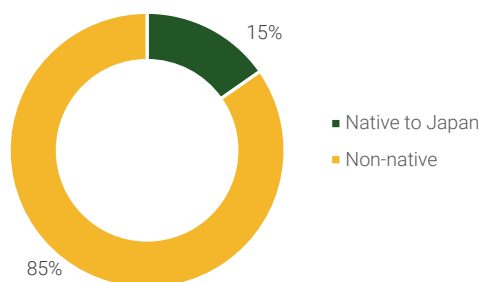
FIGURE 3

Compositions of amphibian species/subspecies observed for sale in Japan during January 2020–April 2021 according to (a) taxonomic order and (b) indigeneity (N=255).

(A) COMPOSITION OF AMPHIBIAN ORDERS



(B) PROPORTION OF JAPANESE NATIVE SPECIES



**81% of the species are not listed in the CITES Appendices. One in four species is considered Threatened or Near Threatened.**

Of the 230 species, 81% are not listed in the CITES Appendices (Fig. 4a). Of those listed in CITES, all except the North African Fire Salamander *Salamandra algira* (which was listed by Algeria in Appendix III), are in Appendix II. The Family Dendrobatidae (poison dart frogs) native to tropical Latin America comprised the largest number of Appendix II listed species observed (25 species). Six Asian newt species listed in Appendix II in 2019 from the genera *Paramesotriton* and *Tylototriton* were also observed.

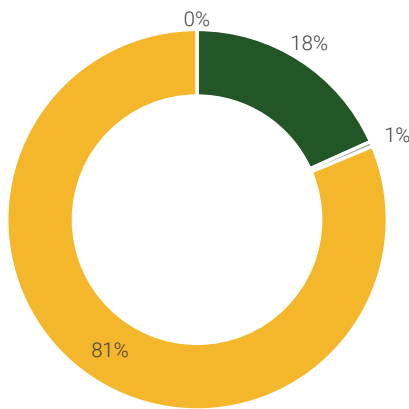
Thirty-six species (16%) were categorised as Threatened (CR/EN/VU) according to the IUCN Red List (2021–2) (Fig. 4b, Table

4). Another 20 species were categorised as Near Threatened (NT), making a total of nearly one in four of the observed species of conservation concern. Just over half of the Threatened species (20 species) were not listed in the CITES Appendices. These included six Critically Endangered species, namely: Rio Pescado Stubfoot Toad *Atelopus balios* from Ecuador, Limosa Harlequin Frog *A. limosus* from Panama, Lemur Leaf Frog *Agalychnis lemur* from Colombia, Costa Rica and Panama, Anderson's Salamander *Ambystoma andersoni* from Mexico, Blue-gray Fire-bellied Newt *Cynops glaucus* from China, and Kurdistan Newt *Neurergus microspilotus* from Iran (Table 4).

FIGURE 4

Breakdown of amphibian species observed for sale in Japan during January 2020–April 2021 according to (a) CITES listing status and (b) IUCN Red List category (N=230).

[A] CITES LISTING STATUS



[B] IUCN RED LIST CATEGORY

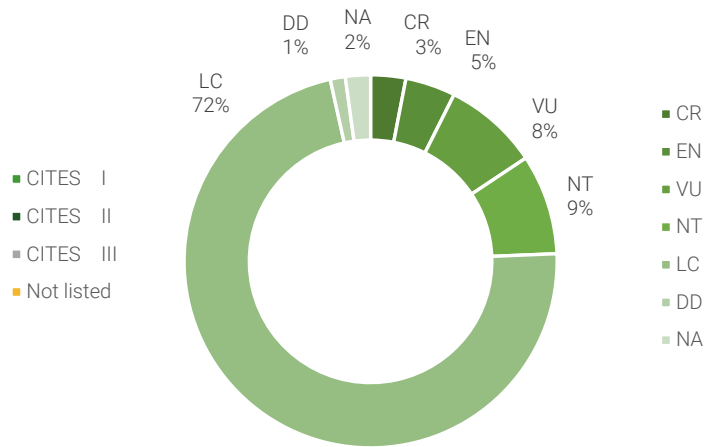


TABLE 4

The 36 species categorised as Threatened (CR/EN/VU) in IUCN's Red List (2021–2) observed for sale in Japan between January 2020–April 2021.

| FAMILY                 | SCIENTIFIC NAME                | COMMON NAME                   | CITES LISTING | IUCN RED LIST | RANGE                        |
|------------------------|--------------------------------|-------------------------------|---------------|---------------|------------------------------|
| <b>ANURA</b>           |                                |                               |               |               |                              |
| <b>Arthroleptidae</b>  | <i>Leptopelis vermiculatus</i> | Amani Forest Treefrog         | -             | EN            | Tanzania                     |
| <b>Bufo</b>            | <i>Atelopus balios</i>         | Rio Pescado Stubfoot Toad     | -             | CR            | Ecuador                      |
|                        | <i>Atelopus limosus</i>        | Limosa Harlequin Frog         | -             | CR            | Panama                       |
| <b>Ceratophryidae</b>  | <i>Ceratophrys stolzmanni</i>  | Pacific Horned Frog           | -             | VU            | Ecuador; Peru                |
| <b>Conrauidae</b>      | <i>Conraua goliath</i>         | Giant Slippery Frog           | -             | EN            | Cameroon; Equatorial Guinea  |
| <b>Dendrobatidae</b>   | <i>Epipedobates tricolor</i>   | Phantasmal Poison Frog        | II            | VU            | Ecuador                      |
|                        | <i>Oophaga granulifera</i>     | Granular Poison Frog          | II            | VU            | Costa Rica; Panama           |
|                        | <i>Phyllobates bicolor</i>     | Black-legged Poison Dart Frog | II            | EN            | Colombia                     |
|                        | <i>Phyllobates terribilis</i>  | Golden Poison Frog            | II            | EN            | Colombia                     |
|                        | <i>Phyllobates vittatus</i>    | Golfodulcean Poison Frog      | II            | VU            | Costa Rica                   |
|                        | <i>Ranitomeya benedicta</i>    | Blessed Poison Frog           | II            | VU            | Peru                         |
|                        | <i>Ranitomeya fantastica</i>   | Fantastic Poison Frog         | II            | VU            | Peru                         |
| <b>Hemiphractidae</b>  | <i>Gastrotheca riobambae</i>   | Riobamba Marsupial Frog       | -             | EN            | Ecuador                      |
| <b>Mantellidae</b>     | <i>Mantella aurantiaca</i>     | Golden Mantella               | II            | EN            | Madagascar                   |
|                        | <i>Mantella expectata</i>      | Blue-legged Mantella          | II            | EN            | Madagascar                   |
|                        | <i>Mantella viridis</i>        | Green Golden Frog             | II            | EN            | Madagascar                   |
| <b>Microhylidae</b>    | <i>Scaphiophryne marmorata</i> | Marbled Rain Frog             | II            | VU            | Madagascar                   |
| <b>Pelodyadidae</b>    | <i>Litoria aurea</i>           | Green and Golden Bell Frog    | -             | VU            | Australia                    |
| <b>Phyllomedusidae</b> | <i>Agalychnis lemur</i>        | Lemur Leaf Frog               | -             | CR            | Colombia; Costa Rica; Panama |
|                        | <i>Callimedusa ecuatoriana</i> | Agua Rica Leaf Frog           | -             | VU            | Ecuador                      |
| <b>Rhacophoridae</b>   | <i>Theleiderma bicolor</i>     | Chapa Bug-eyed Frog           | -             | EN            | Viet Nam                     |

| FAMILY                | SCIENTIFIC NAME                   | COMMON NAME                   | CITES LISTING | IUCN RED LIST | RANGE                   |
|-----------------------|-----------------------------------|-------------------------------|---------------|---------------|-------------------------|
| <b>CAUDATA</b>        |                                   |                               |               |               |                         |
| <b>Ambystomatidae</b> | <i>Ambystoma andersoni</i>        | Anderson's Salamander         | -             | CR            | Mexico                  |
|                       | <i>Ambystoma mexicanum</i>        | Axolotl                       | II            | CR            | Mexico                  |
| <b>Hynobiidae</b>     | <i>Hynobius dunni</i>             | Dunn's Oriental Salamander    | -             | VU            | Japan                   |
|                       | <i>Hynobius fossigenus</i>        | Japanese Rift Salamander      | -             | VU            | Japan                   |
|                       | <i>Hynobius katoi</i>             | Akaishi Sansho-uo             | -             | EN            | Japan                   |
|                       | <i>Hynobius utsunomiyaorum</i>    | Highland Salamander           | -             | VU            | Japan                   |
| <b>Salamandridae</b>  | <i>Cynops ensicauda</i>           | Sword-tailed Newt             | -             | VU            | Japan                   |
|                       | <i>Cynops glaucus</i>             | Blue-gray Fire-bellied Newt   | -             | CR            | China                   |
|                       | <i>Neurergus crocatus</i>         | Azarbaijan Mountain Newt      | -             | VU            | Iran; Iraq; Turkey      |
|                       | <i>Neurergus microspilotus</i>    | Kurdistan Newt                | -             | CR            | Iran                    |
|                       | <i>Neurergus strauchii</i>        | Anatolia Newt                 | -             | VU            | Turkey                  |
|                       | <i>Salamandra algira</i>          | North African Fire Salamander | III           | VU            | Algeria; Morocco; Spain |
|                       | <i>Tylototriton kweichowensis</i> | Red-tailed Knobby Newt        | II            | VU            | China                   |
|                       | <i>Tylototriton shanjing</i>      | Yunnan Newt, Mandarin Newt    | II            | VU            | China                   |
|                       | <i>Tylototriton shanorum</i>      | Taunggyi Crocodile Newt       | II            | VU            | Myanmar                 |

Species names where specimens were labelled as wild-caught (WC) are underlined..

**Wild sourcing**  
was described  
for at least 27%  
of the species/  
subspecies  
observed

While information on the source and origin was often not displayed, at least one specimen label or online posting described animals as wild-caught (WC) for 27% (68 species/subspecies) of the total 255 taxa (230 species and 25 subspecies) observed. At least one specimen was described as captive-bred (CB) for 40% (103 species/subspecies) of the 255 taxa, while specimens from both sources (WC and CB) were observed in 5% (13 species) of the total taxa. It was not possible to quantitatively compare the WC and CB specimens traded

for any given taxa or overall due to the lack of legal requirement to properly label the source and origin. Amongst the species in which WC specimens were observed, nearly half (47%) of these were native to Asia—made up of 31% Japanese native species and the remaining 16% from elsewhere in Asia. The next highest source regions were Latin America (23%) and Africa (13%). Note these observations very likely underestimate the true levels of wild sourcing given the lack of legislation in Japan to mandate the disclosure of such information.



*Hourglass frog* *Dendropsophus ebraccatus*



TABLE 5

The top 20 most frequently observed species at the large reptile and amphibian fair held in Tokyo in November 2020.

| COMMON NAME                | SCIENTIFIC NAME                                  | COUNT | %   | WC INDICATION <sup>1</sup> | CITES | IUCN RED LIST | POPULATION TREND <sup>2</sup> | RANGE   | YEAR ASSESSED |
|----------------------------|--|-------|-----|----------------------------|-------|---------------|-------------------------------|---|---------------|
| Cranwell's Horned Frog     | <i>Ceratophrys cranwelli</i>                     | 78    | 12% | -                          | -     | LC            | ↓                             | Argentina; Bolivia; Brazil; Paraguay  | 2004          |
| Fire Salamander            | <i>Salamandra salamandra</i> <sup>3</sup>        | 65    | 10% | -                          | -     | LC            | ↓                             | European States <sup>5</sup>  | 2008          |
| Brazilian Horned Frog      | <i>Ceratophrys aurita</i>                        | 40    | 6%  | -                          | -     | LC            | ↓                             | Brazil  | 2004          |
| Green Tree Frog            | <i>Litoria caerulea</i>                          | 33    | 5%  | Yes                        | -     | LC            | -                             | Australia; Indonesia; Papua New Guinea  | 2004          |
| Chaco Horned Frog          | <i>Chacophrys pierottii</i>                      | 29    | 4%  | -                          | -     | LC            | ↓                             | Argentina; Bolivia; Paraguay  | 2020          |
| Red-eyed Tree Frog         | <i>Agalychnis callidryas</i>                     | 27    | 4%  | Yes                        | II    | LC            | ↓                             | Belize; Colombia; Costa Rica; Guatemala; Honduras; Mexico; Nicaragua; Panama                                | 2016          |
| Sword-tailed Newt          | <i>Cynops ensicauda (popei)</i> <sup>4</sup>     | 27    | 4%  | Yes                        | -     | VU            | ↓                             | Japan   | 2020          |
| Surinam Horned Frog        | <i>Ceratophrys cornuta</i>                       | 23    | 4%  | Yes                        | -     | LC            | -                             | Bolivia; Brazil; Colombia; Ecuador; French Guiana; Guyana; Peru; Suriname                                   | 2004          |
| Argentine Horned Frog      | <i>Ceratophrys ornata</i>                        | 23    | 4%  | -                          | -     | NT            | ↓                             | Argentina; Brazil; Uruguay  | 2004          |
| African Bull Frog          | <i>Pyxicephalus adspersus</i>                    | 22    | 3%  | -                          | -     | LC            | ↓                             | Angola; Botswana; Kenya; Malawi; Mozambique; Namibia; South Africa; Tanzania; Zambia; Zimbabwe              | 2013          |
| Azerbaijan Mountain Newt   | <i>Neurergus crocatus</i>                        | 22    | 3%  | -                          | -     | VU            | ↓                             | Iran; Iraq; Turkey  | 2008          |
| Western Tiger Salamander   | <i>Ambystoma mavortium</i>                       | 17    | 3%  | -                          | -     | LC            | ?                             | Canada; Mexico; United States   | 2015          |
| Splash-Backed Poison Frog  | <i>Adelphobates galactonotus</i>                 | 11    | 2%  | -                          | II    | LC            | -                             | Brazil  | 2008          |
| Sharp-ribbed Salamander    | <i>Pleurodeles waltl</i>                         | 11    | 2%  | -                          | -     | NT            | ↓                             | Morocco; Portugal; Spain  | 2008          |
| Red-tailed Knobby Newt     | <i>Tylototriton kweichowensis</i>                | 11    | 2%  | -                          | II    | VU            | ↓                             | China   | 2019          |
| Asiatic Toad (Miyako Toad) | <i>Bufo gargarizans (miyakonis)</i> <sup>4</sup> | 10    | 2%  | Yes                        | -     | LC            | -                             | Japan   | 2018          |
| Fleischmann's Glass Frog   | <i>Hyalinobatrachium fleischmanni</i>            | 10    | 2%  | Yes                        | -     | LC            | -                             | Belize; Colombia; Costa Rica; El Salvador; Guatemala; Guyana; Honduras; Mexico; Nicaragua; Panama; Suriname | 2019          |
| Taunggyi Crocodile Newt    | <i>Tylototriton shanorum</i>                     | 10    | 2%  | -                          | II    | VU            | ↓                             | Myanmar   | 2016          |
| Pacific Horned Frog        | <i>Ceratophrys stolzmanni</i>                    | 9     | 1%  | -                          | -     | VU            | ↓                             | Ecuador; Peru   | 2018          |
| Dyeing Poison Frog         | <i>Dendrobates tinctorius</i>                    | 9     | 1%  | -                          | II    | LC            | -                             | Brazil; French Guiana; Guyana; Suriname   | 2008          |

<sup>1</sup> Species with at least one observation of a specimen/online posting describing it as wild-caught (WC) origin are marked Yes.

<sup>2</sup> Population trends from the IUCN Red List Assessment: ↓ indicates decreasing/- indicates stable.

<sup>3</sup> In addition to the species-level description, the following subspecies were also observed: *S. salamandra almanzoris*, *S. s. bejarae*, *S. s. crespoi*, *S. s. gallaica*, *S. s. gigliolii*, *S. s. salamandra*, and *S. s. terrestris*

<sup>4</sup> All the observed specimens of the species were described as the subspecies specified in brackets.

<sup>5</sup> Albania; Andorra; Austria; Belgium; Bosnia and Herzegovina; Bulgaria; Croatia; Czechia; France; Germany; Greece; Hungary; Italy; Liechtenstein; Luxembourg; Montenegro; Netherlands; North Macedonia; Poland; Portugal; Romania; San Marino; Serbia; Slovakia; Slovenia; Spain; Switzerland; Ukraine

CR = Critically Endangered; EN = Endangered; VU = Vulnerable; NT = Near Threatened; LC = Least Concern

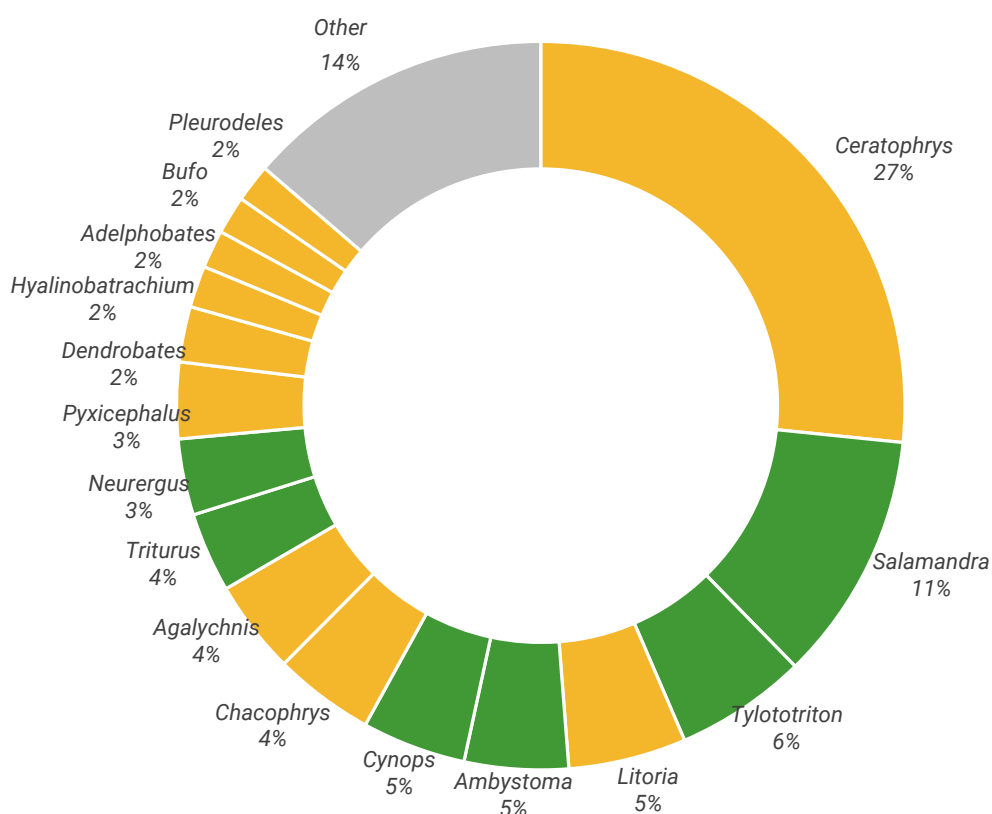
## POPULAR AMPHIBIAN GROUPS IN JAPANESE MARKETS

The number of amphibians for sale at the large reptile and amphibian fair held in Tokyo was used as a proxy measure of the relative abundance and popularity of amphibian groups in the Japanese market. The observations totalled 650 specimens from 92 species/

subspecies offered by 18 sellers. Figure 5 shows the genus-level breakdown of the observed specimens, and the top 20 most frequently encountered species are listed in Table 5.

**FIGURE 5**

Genus-level breakdown of the number of specimens observed at the large reptile and amphibian fair held in Tokyo in November 2020 (N=650). Shades of brown and green indicate Anura (frogs) and Caudata (newts and salamanders), respectively.



The genus *Ceratophrys*—South American Horned Frogs or Pacman Frogs—were found in the largest numbers comprising 27% of the observed specimens (Fig. 6), with Cranwell's Horned Frog *Ceratophrys cranwelli* the most numerous (Table 5). Many artificial breeds of *Ceratophrys* frogs, including hybrids and artificially coloured morphs, were also observed but are not included in the data. Origins as WC were noted for the Surinam Horned Frog *Ceratophrys cornuta* and as F1

(first generation from wild parents) for Chaco Horned Frog *Chacophrys pierotti*. A careful review of the impact of trade on this group appears warranted, especially given the Red List assessments have not been updated for many of these species and given Pacific Horned Frog *Ceratophrys stolzmanni* (VU) and Argentine Horned Frog *Ceratophrys ornata* (NT) were already of conservation concern in earlier assessments (Table 5).

**South American Horned Frogs** are the most common group



Anderson's Crocodile Newt

## A DIVERSE ARRAY OF NEWTS AND SALAMANDERS AND SOME ICONIC TREE FROGS

A wide range of newts and salamanders were observed, ranging from fire salamanders *Salamandra* spp. native to Europe, crocodile newts *Tylototriton* spp. native to Asia, and mole salamanders *Ambystoma* spp. native to Northern America including Mexico, together comprising a total of 22% of the specimens recorded at the reptile fair (Fig. 5). Across all outlets, five species and 10 subspecies of *Salamandra* were observed, with WC attributed to Spotted Fire Salamander *Salamandra s. salamandra* from Slovenia (species listed as LC with declining populations). Six species and four subspecies of *Ambystoma* were encountered with some WC origin indicated for three species: Tiger Salamander *Ambystoma tigrinum*, Marbled Salamander *Ambystoma opacum*, Spotted Salamander *Ambystoma maculatum* (all LC with stable populations). Four species of *Tylototriton* were observed, none with any WC origin attributed to them.

At the species level, commonly available species with WC indications included Green Tree Frog *Litoria caerulea* native to Australia, Indonesia, and Papua New Guinea, and the CITES Appendix II-listed Red-eyed Tree Frog *Agalychnis callidryas* native to tropical Latin America (Table 5). Both species are categorised as Least Concern (LC) with declining populations. Among the fire-bellied newts genus *Cynops*, native to Japan and China, one Japanese endemic, Sword-tailed Newt *Cynops ensicauda* (VU), in particular the subspecies *popei* from the Okinawa Islands, was commonly observed (Table 5) alongside Japanese Fire-bellied Newt *Cynops pyrrhogaster* (NT) native to Japan, Blue-gray Fire-bellied Newt *Cynops glaucus* (CR) and Oriental Fire-bellied Newt *Cynops orientalis* (LC) native to China (data not shown). WC origin was mentioned for only the two Japanese species.

### Glass frogs appear to be gaining popularity

While CITES-listed poison dart frogs (e.g. genera *Dendrobates*, *Adelphobates* and *Ranitomeya*) remain popular, other groups of similarly small-sized frogs were also encountered. In particular, glass frogs (Centrolenidae) native to Central and South America were described by some sellers in online posts as increasing in popularity, with some species apparently introduced

to the Japanese market in recent years. Fleischmann's Glass Frog *Hyalinobatrachium fleischmanni* ranked in the top 20 species at the reptile fair with some indication of WC sourcing. At least five other species of glass frogs were observed across various sales outlets (Table 6), including the specialist shops and e-commerce sites.

TABLE 6

Glass Frog species observed in the Japanese market

| COMMON NAME                | SCIENTIFIC NAME                        | WC INDICATION <sup>1</sup> | %   | IUCN RED LIST | POPULATION TREND <sup>2</sup> | RANGE   | YEAR ASSESSED |
|----------------------------|--|----------------------------|-----|---------------|-------------------------------|---|---------------|
| Atrato Glass Frog          | <i>Hyalinobatrachium aureoguttatum</i> | -                          | 12% | LC            | -                             | Colombia, Ecuador, Panama   | 2019          |
| White-spotted Cochran Frog | <i>Sachatamia albomaculata</i>         | -                          | 10% | LC            | ↓                             | Colombia; Costa Rica; Ecuador; Honduras; Nicaragua; Panama  | 2019          |
| Fleischmann's Glass Frog   | <i>Hyalinobatrachium fleischmanni</i>  | Yes                        | 6%  | LC            | -                             | Belize; Colombia; Costa Rica; El Salvador; Guatemala; Guyana; Honduras; Mexico; Nicaragua; Panama; Suriname | 2019          |
| La Palma Glass Frog        | <i>Hyalinobatrachium valerioi</i>      | -                          | 5%  | LC            | ↓                             | Colombia; Costa Rica; Ecuador; Panama   | 2019          |
| Chiriqui Glass Frog        | <i>Teratohyla pulverata</i>            | -                          | 4%  | LC            | ?                             | Colombia; Costa Rica; Ecuador; Honduras; Nicaragua; Panama  | 2019          |
| Grainy Cochran Frog        | <i>Cochranella granulosa</i>           | -                          | 4%  | LC            | ↓                             | Costa Rica; Honduras; Nicaragua; Panama   | 2019          |

<sup>1</sup> Species with at least one observation of a specimen/online posting describing it as wild-caught (WC) origin are marked Yes.

While quantitative assessments were only conducted in the physical reptile fair survey, it was apparent that many of the rarer species recorded in this research were only observed in online postings from specialist outlets.

Conversely, Japanese native species tended to be recorded more often on regular e-commerce platforms, particularly Yahoo Auction (see page 31 for details).

## SPECIES POTENTIALLY IMPACTED BY WILD SOURCING

Beyond groups/species offered in the largest numbers, others of potential concern were identified from those in which a WC origin was indicated (although it is highly likely many other species are also of WC origin with a varying degree of impact on wild populations). Table

7 lists those species non-native to Japan with a conservation status of CR/EN/VU/NT or declining populations according to the IUCN Red List while Table 8 lists species in these categories that are native to Japan.

**Bug-eyed frogs**  
from Asia  
potentially  
impacted by wild  
sourcing

The genus *Theloderma*—bug-eyed frogs or mossy frogs—native to Indochina, appeared to require attention. Wild sourcing was indicated for three species with declining populations: Chapa Bug-eyed Frog *Theloderma bicolor* (EN), Tonkin Bug-eyed Frog *T. corticale* (LC), and Taylor's Bug-eyed Frog *T. stellatum* (LC)

(Table 7) and not mentioned for two others: Hill Garden Bug-eyed Frog *T. asperum* and Malaya Bug-eyed Frog *T. leporosum* (data not shown). Other species of potential concern from wild-sourcing included Spiny-headed Tree Frog *Triprrion spinosus* (NT) from Central America and several CITES-listed species (Table 7).

TABLE 7

Species non-native to Japan found in the Japanese market with some indication of wild sourcing and with a conservation status of CR/EN/VU/NT or declining populations according to the IUCN Red List.

| COMMON NAME                | SCIENTIFIC NAME                           | CITES | IUCN RED LIST | POPULATION TREND | RANGE  | YEAR ASSESSED |
|----------------------------|---|-------|---------------|------------------|--|---------------|
| Red-eyed Tree Frog         | <i>Agalychnis callidryas</i>              | II    | LC            | ↓                | Belize; Colombia; Costa Rica; Guatemala; Honduras; Mexico; Nicaragua; Panama | 2016          |
| Mexican Giant Tree Frog    | <i>Agalychnis dacnicolor</i>              | -     | LC            | ↓                | Mexico   | 2014          |
| Spiny-headed Tree Frog     | <i>Triprrion spinosus</i>                 | -     | NT            | ↓                | Costa Rica; Honduras; Mexico; Panama   | 2019          |
| Oriental Fire-bellied Toad | <i>Bombina orientalis</i>                 | -     | LC            | ↓                | China; North Korea; South Korea; Russia                                      | 2019          |
| Sambava Tomato Frog        | <i>Dyscophus guineti</i>                  | II    | LC            | ↓                | Madagascar   | 2016          |
| Marbled Rain Frog          | <i>Scaphiophryne marmorata</i>            | II    | VU            | ↓                | Madagascar   | 2015          |
| Chapa Bug-eyed Frog        | <i>Theloderma bicolor</i>                 | -     | EN            | ?                | Viet Nam   | 2004          |
| Tonkin Bug-eyed Frog       | <i>Theloderma corticale</i>               | -     | LC            | ↓                | Viet Nam   | 2015          |
| Taylor's Bug-eyed Frog     | <i>Theloderma stellatum</i>               | -     | LC            | ↓                | Cambodia; Thailand   | 2015          |
| Thao Whipping Frog         | <i>Zhangixalus feae</i>                   | -     | LC            | ↓                | China; Laos; Myanmar; Thailand; Viet Nam                                     | 2015          |
| Jor Flying Frog            | <i>Zhangixalus promianus</i>              | -     | LC            | ↓                | Indonesia; Malaysia; Thailand  | 2020          |
| Chinese Warty Newt         | <i>Paramesotriton chinensis</i>           | II    | LC            | ↓                | China  | 2019          |
| Fire Salamander            | <i>Salamandra salamandra</i> <sup>1</sup> | -     | LC            | ↓                | European States <sup>2</sup>   | 2008          |
| Mexican Caecilian          | <i>Dermophis mexicanus</i>                | -     | LC            | ↓                | El Salvador; Guatemala; Honduras; Mexico; Nicaragua                          | 2019          |

<sup>1</sup> Subspecies in which WC origin described: *Salamandra salamandra salamandra*

<sup>2</sup> Albania; Andorra; Austria; Belgium; Bosnia and Herzegovina; Bulgaria; Croatia; Czechia; France; Germany; Greece; Hungary; Italy; Liechtenstein; Luxembourg; Montenegro; Netherlands; North Macedonia; Poland; Portugal; Romania; San Marino; Serbia; Slovakia; Slovenia; Spain; Switzerland; Ukraine



TABLE 8

Species native to Japan found in the Japanese market with some indication of wild sourcing and with a conservation status of CR/EN/VU/NT or declining populations according to the IUCN Red List.

| COMMON NAME                | SCIENTIFIC NAME                      | CITES | IUCN RED LIST | POPULATION TREND | RANGE                           | YEAR ASSESSED |
|----------------------------|--------------------------------------|-------|---------------|------------------|---------------------------------|---------------|
| Kajika Frog                | <i>Buergeria buergeri</i>            | -     | LC            | ↓                | Japan (Honshu, Shikoku, Kyushu) | 2020          |
| Japanese Common Toad       | <i>Bufo japonicus</i> <sup>1</sup>   | -     | LC            | ↓                | Japan (Honshu, Kyushu, Shikoku) | 2020          |
| Sword-tailed Newt          | <i>Cynops ensicauda</i> <sup>2</sup> | -     | VU            | ↓                | Japan (Nansei-shoto)            | 2020          |
| Japanese Fire-bellied Newt | <i>Cynops pyrrhogaster</i>           | -     | NT            | ↓                | Japan (Honshu, Kyushu, Shikoku) | 2020          |
| Japanese Rift Salamander   | <i>Hynobius fossigenus</i>           | -     | VU            | ↓                | Japan (Honshu)                  | 2020          |
| Mahoroba Salamander        | <i>Hynobius guttatus</i>             | -     | NT            | ↓                | Japan (Honshu)                  | 2020          |
| Hida Salamander            | <i>Hynobius kimurae</i>              | -     | LC            | ↓                | Japan (Honshu)                  | 2020          |
| Tohoku Salamander          | <i>Hynobius lichenatus</i>           | -     | LC            | ↓                | Japan (Honshu)                  | 2020          |
| Mitsjama Salamander        | <i>Hynobius nebulosus</i>            | -     | LC            | ↓                | Japan; Japan (Kyushu)           | 2020          |
| Black Salamander           | <i>Hynobius nigrescens</i>           | -     | LC            | ↓                | Japan (Honshu)                  | 2020          |
| Eiffinger's Tree Frog      | <i>Kurixalus eiffingeri</i>          | -     | LC            | ↓                | Japan; Taiwan Province of China | 2004          |
| Bandai clawed salamander   | <i>Onychodactylus intermedius</i>    | -     | NT            | ↓                | Japan (Honshu)                  | 2020          |
| Japanese Brown Frog        | <i>Rana japonica</i>                 | -     | LC            | ↓                | Japan (Honshu, Kyushu, Shikoku) | 2020          |
| Montane Brown frog         | <i>Rana ornativentris</i>            | -     | LC            | ↓                | Japan (Honshu, Kyushu, Shikoku) | 2020          |
| Owston's Green Tree Frog   | <i>Zhangixalus owstoni</i>           | -     | NT            | ?                | Japan (Nansei-shoto)            | 2020          |
| Japanese Gliding Frog      | <i>Zhangixalus schlegelii</i>        | -     | LC            | ↓                | Japan (Honshu, Kyushu, Shikoku) | 2020          |

<sup>1</sup> Subspecies in which WC origin described: *Bufo japonicus formosa* and *B. japonicus japonicus*.

<sup>2</sup> Subspecies in which WC origin described: *Cynops ensicauda ensicauda* and *C. ensicauda popei*

## TRADE IN JAPANESE NATIVE SPECIES

Of all the 91 species and ten subspecies of amphibians native to Japan searched, online postings were found for 39, of which all but five, were endemic. None of them was legally protected at the national level at the time of this survey.<sup>ii</sup> Seven species/subspecies were Threatened (EN/VU), and nine additional species were Near Threatened (NT) according to the IUCN Red List, together accounting for about 39% of all observed native species. Most of these were endemic newts and salamanders, including Sword-tailed Newt *Cynops ensicauda* (VU) (both

subspecies, *ensicauda* from Amami and *popei* from Okinawa), and Japanese Fire-bellied Newt *Cynops pyrrhogaster* (NT), and nine species of Japanese salamanders (see Table 9 for a list of all Japanese salamander species encountered). Species of frogs with conservation concerns included Dark-spotted Frog *Pelophylax nigromaculatus* (NT), Ryukyu Brown Frog *Rana kobai* (NT), and Owston's Green Tree Frog *Zhangixalus owstoni* (NT). WC origin was indicated in at least 22 out of the 39 native species/subspecies observed, suggesting this practice is widespread.

**39 native Japanese species/subspecies** were offered for sale

<sup>ii</sup> Note that 26 species of salamanders were newly designated under ACES in January 2022 (see Table 1).

TABLE 9

Japanese salamander species observed in the domestic market.

| GENUS                 | SPECIES OBSERVED (IUCN RED LIST CATEGORY/MOE RED LIST CATEGORY)   |
|-----------------------|---|
| <b>Hynobius</b>       | <u>H. dunni</u> (VU/VU); <u>H. fossigenus</u> (VU/VU); <u>H. guttatus</u> (NT/VU); <u>H. Hirosei</u> (NT/NT); <u>H. katoi</u> (EN/EN); <u>H. kimurae</u> (LC/NT); <u>H. lichenatus</u> (LC/NT); <u>H. nebulosus</u> (LC/VU); <u>H. nigrescens</u> (LC/NT); <u>H. retardatus</u> (LC/DD); <u>H. setouchi</u> (NT/VU); <u>H. tsuensis</u> (NT/NT); <u>H. utsunomiyaorum</u> (VU/VU) |
| <b>Onychodactylus</b> | <u>Onychodactylus intermedius</u> (NT/NT); <u>Onychodactylus japonicus</u> (LC/not listed)  |

Species underlined were designated as Nationally Endangered Species under ACES in January 2022.

## ENDEMIC JAPANESE SPECIES IN OVERSEAS MARKETS

**three  
at-risk  
endemic  
Japanese  
newt  
species**  
offered for sale  
in Europe and the  
USA

Online searches of key Europe and USA-based specialist websites for 29 selected Japanese endemic species of concern (see Annex 1) found at least three endemic newt species offered for sale or trade: Sword-tailed Newt *Cynops ensicauda*, Japanese Fire-bellied Newt *Cynops pyrrhogaster*, and Anderson's Crocodile Newt *Echinotriton andersoni*. The last of these is listed in CITES (Appendix III since February 2021) (Table 10). The number of such online postings for sale or trade found in total was only 16, over a period ranging from 2008 to 2021.<sup>3</sup> The small number of online postings is perhaps expected given the selected species are mostly rare or Nationally Endangered, although it should be borne in mind that once sold, such postings tend to be removed, so this is likely to be an underestimate of the actual

trade. Also encountered were postings relating to seven species of *Hynobius* salamanders and one Tsukuba Clawed Salamander *Onychodactylus tsukubaensis* (CR) owned by individuals based in North America and Europe over a period ranging from 2004 to 2017 (Table 10).

Overall, the online postings included reference to sale or ownership of three Nationally Endangered species—Anderson's Crocodile Newt, Tsukuba Clawed Salamander, and Tokyo Salamander *Hynobius tokyoensis*—although the postings either pre-dated legal protection or did not contain sufficient information to determine whether the specimens involved were illegally sourced in Japan or from captive bred stocks overseas.

TABLE 10

Japanese endemic species identified on Europe and USA based specialist websites through keyword searches covering the period 2004–2021.

| TYPE OF POSTINGS       | SPECIES OBSERVED (IUCN RED LIST CATEGORY/MOE RED LIST CATEGORY)   |
|------------------------|---|
| <b>Offers for sale</b> | <i>Cynops ensicauda</i> (popei) (VU/NT); <i>C. pyrrhogaster</i> (NT/NT); <i>Echinotriton andersoni</i> <sup>1,2</sup> (VU/VU)   |
| <b>Ownership</b>       | <i>Hynobius dunni</i> <sup>3</sup> (VU/VU); <i>H. kimurae</i> (LC/NT); <i>H. lichenatus</i> (LC/NT); <i>H. nebulosus</i> <sup>3</sup> (LC/VU); <i>H. nigrescens</i> (LC/NT); <i>H. tokyoensis</i> <sup>2</sup> (VU/VU); <i>H. tsuensis</i> (NT/NT); <i>Onychodactylus tsukubaensis</i> <sup>2</sup> (CR/CR) |

<sup>1</sup> *E. andersoni* has been listed in CITES Appendix III by Japan since February 2021.

<sup>2</sup> Species considered Nationally Endangered by ACES at the time of the survey: *E. andersoni* from March 2016; *H. tokyoensis* from February 2020; and *O. tsukubaensis* from December 2015.

<sup>3</sup> Species newly listed under ACES in January 2022.

# E-COMMERCE SALE OF AMPHIBIANS IN JAPAN

Snapshot surveys of Japan’s primary e-commerce websites found active sales of live amphibians, although not all for the pet trade (e.g. live feed for aquarium fishes). In particular, a survey of Yahoo Auction identified a total of 71 sellers and 63 species/subspecies offered in 476 online postings (Table 11). Although on a smaller scale, the major online shopping malls—Rakuten-Ichiba, Yahoo Shopping, and Amazon Japan—also hosted retailers selling live amphibians. Threatened species were found for sale on all four platforms,

including Sword-tailed Newt *Cynops ensicauda* (VU) observed on all four platforms with indications of WC origin in some postings. Pacific Horned Frog *Ceratophrys stolzmanni* (VU) was observed on two platforms. Other threatened species offered on one of the platforms, included Anderson’s Salamander *Ambystoma andersoni* (CR) and Giant Slippery Frog *Conraua goliath* (EN), as well as the CITES-listed North African Fire Salamander *Salamandra algira* (VU) and Yunnan Newt *Tylototriton shanjing* (VU).

**threatened  
species**  
observed for sale  
on all surveyed  
platforms

**TABLE 11**  
Online postings for live amphibians on Japan’s major e-commerce platforms, January–March 2021

| E-COMMERCE PLATFORM | NO. OF ONLINE POSTINGS | NO. OF SELLERS | NO. OF SPECIES/<br>SUBSPECIES OBSERVED | SPECIES/SUBSPECIES<br>CATEGORISED AS<br>THREATENED (CR/EN/VU)<br>BY IUCN | SPECIES LISTED IN THE<br>CITES APPENDICES |
|---------------------|------------------------|----------------|--|--|---|
| Yahoo Auction       | 476                    | 71             | 63                                     | 9  | 3   |
| Rakuten-Ichiba      | 95                     | 11             | 23                                     | 6  | 2   |
| Yahoo Shopping      | 37                     | 8              | 11                                     | 3  | 1   |
| Amazon Japan        | 15                     | 4              | 4                                      | 2  | 1   |



Amazonian Frog *Hyla granosa*



A photograph of a sword-tailed newt in a pond. The newt is dark-colored with a long, thin tail, positioned in the upper left corner. The water is covered with a dense layer of green algae. The text 'CONCLUSIONS' is overlaid in white, sans-serif capital letters.

# CONCLUSIONS

**THE FINDINGS OF THIS STUDY HIGHLIGHT THE NEED FOR URGENT ACTIONS AT MULTIPLE LEVELS TO ADDRESS THE FOOTPRINT OF THE GLOBAL PET TRADE ON AMPHIBIANS**

*Sword-tailed Newts*







# CONCLUSIONS

This study's analysis of Japan's amphibian imports has found an overall increase in recent years, with source regions diversifying and countries such as Nicaragua and Peru emerging as key exporters. Although the USA and Europe have been the leading international suppliers of captive-bred amphibians to Japan, recent data suggest that imports of amphibians directly from range states in other regions are increasing, and may be indicative of the exploitation of wild-caught specimens of new taxa.

The number of amphibian species observed in the Japanese pet trade (230 species and 25 subspecies) was significant, albeit slightly less than the numbers encountered elsewhere, notably in the more comprehensive assessments made by the Global Amphibian Assessment (278 species), market surveys in Germany (352 species) and systematic literature reviews and LEMIS data (443 species)<sup>2,9,14</sup>. Doubtless the results of this rapid study in Japan are an underestimate of the true extent of the amphibian trade there.

This latest market survey has characterised the diversity of amphibian species sold in Japan through various outlets, including online sales through the major e-commerce platforms. It is likely that many species sold this way are impacted by the trade given the lack of oversight of international trade or domestic regulations within Japan. About 81% of the species encountered were not listed in the CITES Appendices, while one in four species was categorised as Threatened or Near Threatened on the IUCN Red List (CR/EN/VU/NT). This latest review sheds further light on some high-risk taxa that are currently not regulated by CITES, popular in the market, found with an indication of wild sourcing and are of conservation concern from declining populations. While the results are by no means comprehensive, the genus or higher-level taxonomic groups indicated as likely in need of better monitoring and regulation of their trade include South American horned frogs (*Ceratophrys* spp. and *Chacophrys*

*pierottii*), fire salamanders (*Salamandra* sp.), mole salamanders (*Ambystoma* sp.), fire-bellied newts (*Cynops* sp.), glass frogs (family Centrolenidae), and bug-eyed frogs (*Theloderma* sp.).

Within amphibians native to Japan, the Sword-tailed Newt *Cynops ensicauda* endemic to the Nansei Islands stood out as it is already threatened (VU) and under pressure from both international and domestic trade. Various other native species, including a range of Japanese salamanders (*Hynobius* sp. and *Onychodactylus* sp.), were also found in the domestic market with an indication of WC specimens, especially those available through e-commerce. In January 2022, MOE prohibited the commercial trade in 26 additional species of Japanese salamanders by designating them under ACES as Nationally Endangered, a prudent move given the likely impact of trade on these species. Regulations relating to other species at risk from wild sourcing (listed in Table 7 (non-native species) and Table 8 (native species), as well as the threatened species listed in Table 4), should also be reviewed in conjunction with the list of high-risk species produced by the previous assessments by TRAFFIC and others<sup>1,2</sup>.

Aside from Sword-tailed Newt, Japanese Fire-bellied Newt, and the Anderson's Crocodile Newt, few active sales of native Japanese amphibians in overseas markets were detected for the subset of Japanese species surveyed in this study. However, more robust monitoring is required to determine the extent of native Japanese amphibian species entering the international markets.

Overall, the results of this study indicate a need to regulate the international trade in amphibians through CITES and at the national level in source countries and in Japan as a consumer country. Furthermore, the study also highlights the need for responsible actions in the private sector, including businesses dealing in live amphibians and providers of e-commerce platforms.



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# IMAGE CREDITS

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# ANNEX

## ANNEX I – JAPANESE ENDEMIC SPECIES SELECTED FOR ONLINE SURVEYS IN EUROPE AND USA BASED WEBSITES

| SPECIES NAME                       | NATIONAL PROTECTION | YEAR OF ENTRY INTO FORCE | MOE RED LIST (2020) | IUCN RED LIST (2021-2) |
|------------------------------------|---------------------|--------------------------|---------------------|------------------------|
| <i>Hynobius katoi</i>              | -                   | -                        | EN                  | EN                     |
| <i>Hynobius abei</i>               | Yes                 | 1995                     | CR                  | EN                     |
| <i>Hynobius amakusaensis</i>       | Yes                 | 2015                     | CR                  | CR                     |
| <i>Hynobius Hirosei</i>            | -                   | -                        | NT                  | NT                     |
| <i>Hynobius dunni</i>              | -                   | -                        | VU                  | VU                     |
| <i>Hynobius osumiensis</i>         | Yes                 | 2015                     | EN                  | EN                     |
| <i>Hynobius nebulosus</i>          | -                   | -                        | VU                  | LC                     |
| <i>Hynobius nigrescens</i>         | -                   | -                        | NT                  | LC                     |
| <i>Hynobius setouchi</i>           | -                   | -                        | VU                  | NT                     |
| <i>Hynobius shinichisatoi</i>      | Yes                 | 2015                     | EN                  | EN                     |
| <i>Hynobius tsuensis</i>           | -                   | -                        | NT                  | NT                     |
| <i>Hynobius tokyoensis</i>         | Yes                 | 2020                     | VU                  | VU                     |
| <i>Hynobius lichenatus</i>         | -                   | -                        | NT                  | LC                     |
| <i>Hynobius tosashimizuensis</i>   | Yes                 | 2019                     | CR                  | CR                     |
| <i>Hynobius fossigenus</i>         | -                   | -                        | VU                  | VU                     |
| <i>Hynobius kimurae</i>            | -                   | -                        | NT                  | LC                     |
| <i>Hynobius utsunomiyaorum</i>     | -                   | -                        | VU                  | VU                     |
| <i>Hynobius guttatus</i>           | -                   | -                        | VU                  | NT                     |
| <i>Onychodactylus tsukubaensis</i> | Yes                 | 2015                     | CR                  | CR                     |
| <i>Onychodactylus intermedius</i>  | -                   | -                        | NT                  | NT                     |
| <i>Echinotriton andersoni</i>      | Yes                 | 2016                     | VU                  | VU                     |
| <i>Cynops pyrrhogaster</i>         | -                   | -                        | NT                  | NT                     |
| <i>Cynops ensicauda</i>            | -                   | -                        | NT                  | VU                     |
| <i>Odorrana splendida</i>          | Yes                 | 2016                     | EN                  | EN                     |
| <i>Odorrana ishikawae</i>          | Yes                 | 2016                     | EN                  | EN                     |
| <i>Odorrana utsunomiyaorum</i>     | Yes                 | 2019                     | EN                  | EN                     |
| <i>Babina subaspera</i>            | Yes                 | 2016                     | EN                  | EN                     |
| <i>Babina holsti</i>               | Yes                 | 2016                     | EN                  | EN                     |
| <i>Limnonectes namiyei</i>         | Yes                 | 2016                     | EN                  | EN                     |

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